



## Success Story

### Customer

- Insys Therapeutics

### Benefits

- Document management and security
- Version control
- Integrated eCTD submission
- Ease the burden of submission management tools
- Simple to setup and use
- Free up resources that can be allocated to different parts of the product development process
- Manage business development efforts

"I can eliminate a significant amount of time and effort from our regulatory submission preparation by utilizing the early binding feature in Mission3 OnDemand. Given the number of submissions that we need to do, this gives us the ability and structure to reduce the overall cost and amount of resources allocated."

*-Kelly Tate, Regulatory Director*

"Mission3 OnDemand has allowed us to put all of our documents, from CSC records to Phase III protocols, into one location with controlled access. We don't have to spend time responding to daily information requests or duplicating information during the due diligence process. This has given us insight into where prospective partners were looking what kind of information they wanted to verify."

*- Troy Ignelzi, Vice President,  
Business Development &  
Strategic Alliances*

### Insys Therapeutics

Insys is a biopharmaceutical company focused on discovering, developing, and commercializing innovative products to address chemotherapy-induced nausea and vomiting; pain management; and other central nervous system disorders.

### Problem

As an emerging drug developer, knowing the whereabouts and authenticity of critical product documentation is crucial throughout the product development process. Given that these documents will end up in regulatory submissions or used in asset decisions that will dictate the path of success only compounds these issues. Insys was searching for a solution that was easy to deploy and use while being able to manage all the documents associated with its product and business development efforts. Additionally, they wanted a solution that could quickly and easily assemble the documents necessary for an eCTD submission. Insys was concerned about any technology solution that required it to divert scarce capital away from its product development efforts.

### Solution

Insys chose Mission3 OnDemand because of its ease of use and power of its functionality. Having project, document, submission and collaboration management tools tightly integrated into an on-demand environment greatly reduced the setup and operational costs associated with installing and deploying this type of solution. Mission3 OnDemand was a snap to setup and start using (fully delivered within a few days) and was configured to seamlessly work into Insys's operating procedures. Insys now has a secure, document repository (21 CFR Part 11 compliant) that effectively tracks documents and integrates directly into robust regulatory submission management tools. Mission3 OnDemand has been the only system that allowed Insys to customize the file structure for each individual product under development, giving them full control and flexibility for all the documents necessary for the corresponding regulatory submissions.

### Results

Before Mission3 OnDemand, regulatory submissions had to be assembled by hand. A platform to electronically compile, assemble and manage submissions has eased the burden of this process. By having access to documents in real-time, Insys staff can now work on submissions regardless if they are in the office or on the road. Mission3 OnDemand allowed Insys to effectively allocate resources and manage the entire program delivery process. Insys has found Mission3 OnDemand to be so easy to setup, use, and versatile that its Business Development team has been using the software suite to enhance its licensing efforts. Training for outside resources is extremely simple and usually done over the phone and web. This has eliminated the need for on-site visits and the distractions they can cause internally. **The return on investment exceeded the expectations of Insys.** The nominal investment in the suite has paid off by allowing Insys to effectively free up resources that can be allocated to other areas in the product development process.



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